



Enterprise Architecture

Enterprise Architecture (EA) provides holistic views of an organization with graphical and textual descriptions of strategies, information, systems, resources and processes, and the relations between these. EA can become the basis for organizational changes in the same way that an architectural plan guides any building project. The EA views – or “models” – show the context of main structures and processes within the organization.



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Strategic difficulties for an organization using holistic models can arise if workers and management drown in endless detail, instead of seeing the big picture. How does the CRM system, for instance, help drive mission-critical organizational strategies? Can data be shared between the CRM and the ERP-systems? How do logistical processes relate to partner programs? How does the organization prioritize different projects?

“Doubt is the root of wisdom”

Frequently, IT tends to lead organizational business units instead of supporting them. EA can help. Using EA as a navigational instrument, management can finally assume control at the steering wheel and ensure that IT investments and IT resources integrate with overarching business and organizational strategies.

“A good tool is half the work”

EA initiatives usually start when one or more of the following situations have been flagged:

- Unsatisfied or dissatisfied customers or stakeholders
- Unfulfilled goals
- Poor workflow performance
- Excessive number of errors
- IT-budget overruns
- Decreasing market share
- Cost overruns

A robust EA tool should permit in-depth analysis of organizational realities, contributing to:

- Faster implementation and more precise control of change processes
- Better leverage of existing information and information systems
- Increased communication & efficiencies between organizational business units and IT
- Attainment of visionary goals

“QualiWare EA Suite will describe and display your organization in a coherent way”



“A good start is half the victory”

QualiWare believes EA initiatives should begin with an ‘as-is’ analysis of discrete areas within the organization where potential for immediate change exists. From there, the EA can expand to cover:

- Strategies
- Processes
- Systems
- Information systems & information flows
- Organizational structures
- Technologies

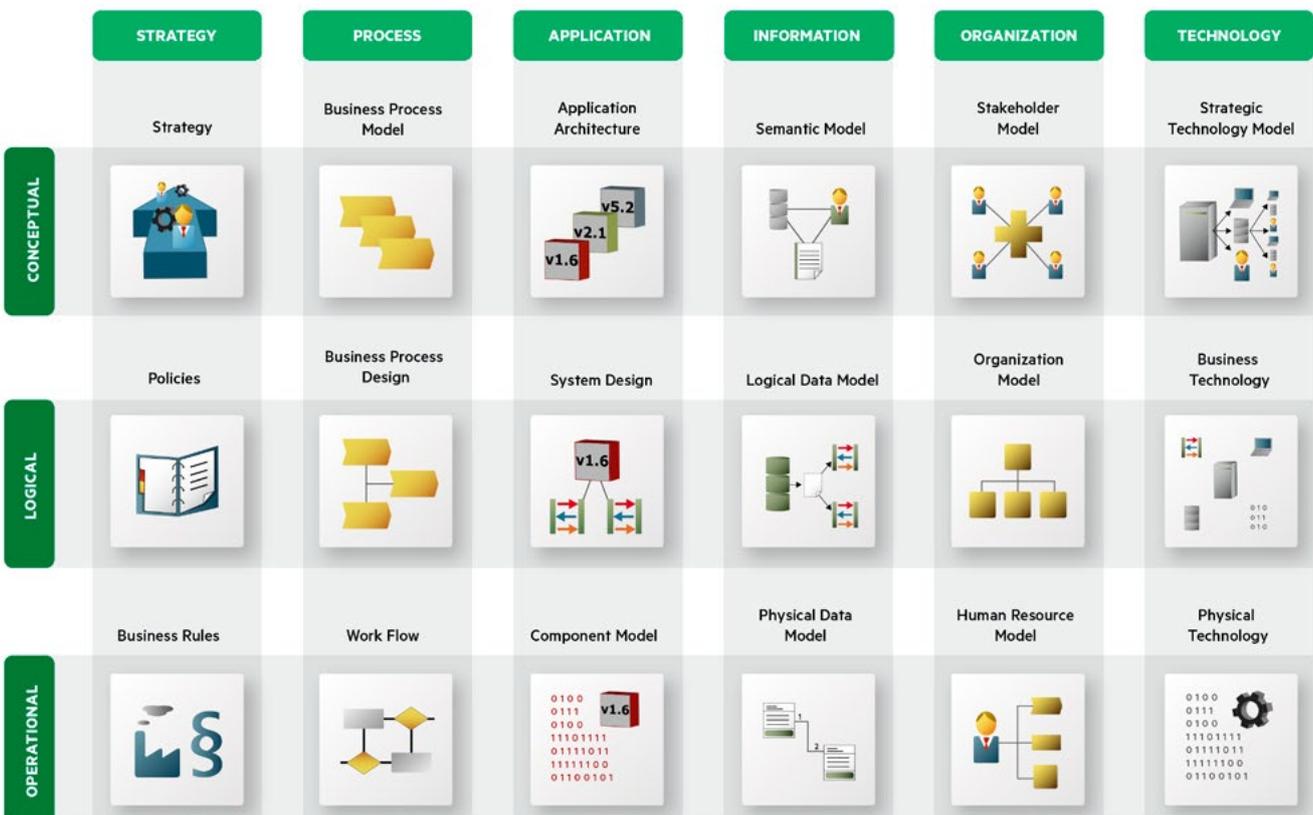
QualiWare EA Suite is the right tool

QualiWare EA Suite is a flexible, customizable tool designed to give organizations the ability to initially analyze and then leverage different dimensions of their business. The EA can then

be articulated to any level of desired detail. In this way, the QualiWare EA Suite can help drive organizational change, even when market conditions or priorities change.

QualiWare EA Suite is a modeling environment that graphically represents integrated EA dimensions. Due to the Suite’s object-based nature, any single object can be related to any other within the architecture. QualiWare EA Suite combines front-end modeling power with back-end functionality. Through the organization’s intranet or web browser, workers and management can review potential effects of environmental change (“simulation”), publish organizational models, and explain management goals and operational imperatives.

An entire organization – both IT and business units – can accordingly be captured, analyzed, and changed through one integrated, holistic model.



ENABLING POSITIVE CHANGE[®]

Founded in 1991, QualiWare is a company whose modeling solutions are used all over the world. Our comprehensive modeling and management products and services provide the marketplace with solutions focusing on enhancing efficiency, effectiveness, productivity, competitive positioning, and organizational profitability. Everyone in an organization can benefit from the use of QualiWare solutions and the business models that are managed within and published by our solutions. QualiWare has offices and distributorships in Denmark, Brazil, Norway, Spain, Great Britain, Sweden, South Korea, The Netherlands, Canada, Ukraine, United Arab Emirates, and the USA.

QualiWare's clients include large and medium-sized enterprises; both public and private. Among these are: ATP (Denmark's largest administrator of pensions & labor agreements), Copenhagen Fur, DONG Energy, the Danish Broadcasting Corporation, Foss, StatoilHydro, Borealis, The Capital Region of Denmark, Hydro Aluminium, Ineos, IBM Corporation, IFS (Industrial and Financial Systems), LM Glasfiber, Danish Medicines Agency, Danish National Board of Health, Nokia Denmark, Gaz de France SUEZ E&P Norway, Aibel, EDB Business Partner, DnB NOR (Norway's largest financial services group), PFA Pensions, The Swedish Post, Aker Solutions, Sauer-Danfoss, SOS International, Sund & Bælt Holding, Schenker, Danish National Rail Authority, Nycomed, The Municipalities of Denmark, Hifab, PMC Technology, the Greater Toronto Airports Authority (GTAA), Blue Cross Life Insurance of Canada, and Oceaneering.

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Enabling positive change

Our Enterprise Architecture gives us a better overview and higher quality "With strong support from QualiWare, we at the Coop Norden IT department have created a complete Enterprise Architecture, including a model of the Coop business area, business processes, organizational units, IT systems, and contextual interdependencies. Simultaneously, we have analyzed and described all IT systems down to their logical parts like user interfaces, components, and data. A lot of important benefits have resulted from this work. Now we can understand which IT components support certain business processes.

Conversely, we can see all business processes using certain IT components. Among other benefits, we can better see how to plan for and implement the integration of the IT systems in the Danish, Swedish and Norwegian Coop. The ultimate result is higher work quality through a better EA tool."

Coop Norden IT

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